



Solving Legal Problems for Contractors and Agencies Across the Country

Established in 2003, Watson & Associates, LLC (“Watson”) is a Denver-based law firm that provides legal support and consulting services to small, medium and large contractors in Colorado and throughout the United States. The firm supplies a variety of government contracting agencies and commercial industries with expertise in federal procurement. Our attorneys and consultants also provide corporate and business law services in Colorado.

Watson has successfully performed unique projects for both federal and state agencies such as training services in government contracts support, quality assurance and performance-based contracting. The firm has also provided on-site field support to the federal government. Watson can support federal or state agencies under a variety of NAICS codes listed below in this document. Watson is joined by seasoned attorneys and support staff with a combined experience of over 40 years working for federal contracting agencies.

Theodore P. Watson, Managing Attorney, heads the organization. Mr. Watson is a retired U.S. Air Force member and former Small Business Program and Quality Assurance Program Manager for the Department of Defense. He focuses on providing a high level of customer service, prompt turnaround, meticulous legal support and consulting.

Watson Supports Federal Contractors Nationwide and Colorado Business Law Clients

Federal procurement law allows our lawyers and consultants to assist contractors across the United States. Watson’s experience and hands-on approach offers businesses the ability to create unique service packages that are individually tailored to each client’s need. A brief synopsis of our services include:

Consulting

- Risk mitigation
- Ethics
- Small business programs
- Teaming and joint ventures
- Effective Marketing strategies

Litigation

- Bid protest
- Contract terminations
- SBA legal matters
- Investigations

A more detailed review of our services can be found on the following page.

WATSON & ASSOCIATES FEATURES & CAPABILITIES

CUSTOMER BENEFITS

Consulting Services

- Business and Corporate Solutions
- Government contract procurement services
- Compliance and program management services
- Risk mitigation
- Plan of action implementation

- Businesses and agencies will acquire advice and support based on current federal law and Colorado laws (if applicable).
- Simultaneous balance of support with substantial experience in both commercial and government industries.
- Client benefits from firms innovativeness for creating more cost-effective solutions.
- Our attorneys and consultants team with your key personnel to meet your internal goals and initiatives.

Management Consulting and Special Staffing Requirements

- Watson accommodates the unique requirements of federal or state agencies that outsource their requirements.
- Customer receives the additional value of minimal start-up and training costs given Watson's experience level.
- Budget reduction initiatives allow you to get better results at less cost.

Government contract Law

- Special counsel for agencies
- Litigation support
- FOIA services
- FAR compliance
- Document review services
- Outsourced contractor requirements



- Both Agencies and contractors can benefit from experienced counsel that understands government procurement law.
- Watson's proactive approach and knowledge of congressional intent and judicial decisions will save clients substantial financial resources and manpower.
- Having an organization that knows the procurement business on both commercial and government sides reduces disputes and promotes healthy business relationships.

Training Services

- Government contracts
- Quality Assurance and Performance-Based Contracting
- Employment law for employers
- Statements of Work & RFPs
- Teaming & Joint Ventures

- Contractors and agencies can benefit from our training services because Watson incorporates recent trend in court decisions.
- Reduced downtime, less question and answer sessions and fewer protests.
- Reduction in litigation and disputes.
- Promotes a healthy relationship between the government and commercial sectors.

Transactional Services

- RFP & Solicitation Responses
- GSA Schedules
- Quality Assurance Plans & QASP
- Contract review & Drafting Services
- SBA 8(a) & HUBZone Applications
- Teaming Agreements
- Mentor Protégé Contracts
- RFP Review Services

- Clients can avoid complex regulations and confusion when applying for specific programs.
- Government entities may benefit by revamping old SOP's and creating better processes for the public.
- Valuable time can be focused on corporate business.
- Cost-effective and competitive prices.



Watson builds long lasting relationships based on trust, integrity and diligence. Our proactive approach to business and government contract law ultimately saves man-hours and financial resources.

Critical Thinking – Concise Direction – Legal Experts

Let Watson & Associates satisfy your Government legal and consulting needs under the NAICS codes shown below:

NAICS CODES FOR WATSON & ASSOCIATES, LLC	
NAICS	CODE DESCRIPTION
531311	Residential Property Managers
531312	Nonresidential Property Managers
531390	Other Activities Related to Real Estate
541110	Offices of Lawyers
541199	All Other Legal Services
541613	Marketing Consulting Services
541614	Process, Physical Distribution, and Logistics Consulting Services
541618	Other Management Consulting Services
541990	All Other Professional, Scientific, and Technical Services
551114	Corporate, Subsidiary, and Regional Managing Offices
922130	Legal Counsel and Prosecution
922190	Other Justice, Public Order, and Safety Activities
926150	Regulation, Licensing, and Inspection of Miscellaneous Commercial Sectors

Watson & Associates provides a complete array of business and corporate services:

WATSON & ASSOCIATES AREAS OF CONTRACT PARTICIPATION
<ul style="list-style-type: none"> • Regulatory compliance
<ul style="list-style-type: none"> • Construction law
<ul style="list-style-type: none"> • Business law
<ul style="list-style-type: none"> • Contacting Government on behalf of contractors for legal matters such as change orders and performance compliance
<ul style="list-style-type: none"> • Subcontracting requirements on large projects (over \$500K) when clients act as subcontractors to large businesses
<ul style="list-style-type: none"> • Legal oversight
<ul style="list-style-type: none"> • Performance-based contracts and PWS issues
<ul style="list-style-type: none"> • SBA resolutions on small business matters



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COMMERCIAL AND GOVERNMENT INDUSTRIES			
<ul style="list-style-type: none">• Federal Agencies• Construction• IT and Computer• Aerospace• Aviation• Hospitals	<ul style="list-style-type: none">• Landscaping• Janitorial• Engineering	<ul style="list-style-type: none">• Professional Services• CPA /Accounting• Medical• Training	<ul style="list-style-type: none">• 8(a) Firms• Service Disabled Veteran-owned Small Business• HUBZone• Veteran-owned• Woman-owned• Native American 8(a)

Additional Best Value Considerations

- Flat retainer monthly rates available (excluding litigation)
- Reduced fees for volume or long-term projects
- Consultants with legal expertise reduce your risks

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